

Illinois Department of Commerce and Economic Opportunity

IENT Report For September

	September	CY07	FY08	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	2,969	25,948	8,479	619,503	186,478
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	905	4,588	1,880	175,673	30,855
SBDC Counseling Hours: (One time)	1,703	13,538	3,666	223,894	70,503
SBDC Clients Counseled: (Continuous)	405	3,737	1,246	95,673	24,392
SBDC Counseling Hours: (Continuous)	2,019	39,216	7,925	756,216	273,874
Total SBDC Clients Counseled:	1,310	8,325	3,216	271,346	55,247
Total SBDC Counseling Hours:	3,722	52,754	11,591	980,110	344,377
Average Hours Per Case:	2.84	6.34	3.60	3.61	
SBDC Training Attendees:	919	11,620	2,920	287,864	99,902
Minority Clients Counseled: (all sessions)	414	2,375	891	42,250	14,232
Minority Training Attendees:	270	2,372	520	49,863	16,557
Women Clients Counseled: (all sessions)	473	3,111	1,162	76,185	20,447
Women Training Attendees:	500	4,611	1,035	113,215	36,329
Procurement Technical Assistance Centers					
PTAC Clients Counseled	373	1,696	787	10,200	8,856
Initial PTAC Counseling Sessions	55	423	142	17,454	2,925
All PTAC Counseling Sessions	662	6,293	1,948	37,727	29,858
Total PTAC Counseling Hours:	1,274	8,529	2,802	51,505	41,645
Average Hours Per Case:	3	5	4		23
Total PTAC Clients Trained:	312	3,884	1,504	32,639	19,548
Minority Businesses Counseled: (all sessions)	254	2,049	742	31,346	7,944
Women Businesses Counseled: (all sessions)	285	2,421	865	34,850	10,655
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	1,444	3,796	1,841	62,893	16,263
SBDC Jobs Retained:	688	5,013	1,068	78,591	24,032
SBDC Total Loans Secured:	39	387	108	8,108	2,234
SBDC Loan Dollars Assisted: \$	\$4,688,423	\$69,467,117	\$18,570,123	\$1,375,146,820	\$418,156,728
SBDC Total Non Debt Financing:	37	421	92	3,185	2,541
SBDC Non Debt Financing: \$	\$1,962,000	\$30,760,284	\$10,440,039	\$284,792,397	\$207,082,196
SBDC New Business Starts:	20	347	52	9,565	1,945
SBDC Existing Business Expansions:	9	138	33	3,645	794
PTAC Jobs Created:	38	743	148	10,088	3,354
PTAC Jobs Retained:	162	2,266	1,452	30,877	9,598
PTAC Contracts Assisted:	197	1,796	476	42,491	11,363
PTAC Contract \$ Assisted:	\$85,562,441	\$504,083,199	\$239,677,155	\$5,213,123,182	\$2,473,760,082
ITC Sales Assisted: \$	\$0	\$102,668,313	\$22,000,000	\$914,593,635	\$511,665,309
NOC Sales Assisted: \$	\$0	\$40,106,765	\$12,300,000	\$328,580,900	\$227,280,731
First Stop:					
Start up Kits:	269	2,930	841	75,957	25,442
Regulatory / Assistance Information:	822	10,405	2,898	180,514	85,329
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	24	291	86	8,746	1,837
Draft Regulations Commented On:	10	77	26	1,167	450
Environmental Assistance Program:					
Total Businesses Assisted:	122	973	172	113,739	7,051
Total Helpline Calls Received:	37	366	87	10,531	3,449

Illinois Department of Commerce and Economic Opportunity
IEN Report for September
Breakdown of Funding Sources

	September	CY07	FY08	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	43	215	108	3,156	1,527
ITC Clients Counseled: (Continuous)	27	304	126	5,024	2,134
Total ITC Clients Counseled:	70	519	234	8,951	3,661
Total ITC Counseling Hours:	292	4,682	985	44,976	33,085
Average Hours Per Case	4	9	4		46
ITC Clients Trained:	0	253	122	11,110	3,809
Minority Clients Counseled: (all sessions)	5	35	14	475	364
Women Clients Counseled: (all sessions)	12	74	31	603	459
ITC Jobs Created	0	173	13	791	546
ITC Jobs Retained	0	229	22	1,991	995
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	17	122	51	1,263	735
NOC Clients Counseled: (Continuous)	11	120	50	1,920	1,086
Total NOC Clients Counseled:	28	242	101	3,183	1,821
Total NOC Counseling Hours:	64	2,514	277	19,151	15,610
Average Hours Per Case	2	10	3		45
NOC Clients Trained:	0	110	0	4,715	3,501
Minority Clients Counseled: (all sessions)	2	12	4	125	98
Women Clients Counseled: (all sessions)	2	33	10	292	230
NOC Jobs Created	0	178	0	545	492
NOC Jobs Retained	0	550	0	2,054	1,598
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	2	21	4	253	184
Day Care Clients Counseled: (Continuous)	0	0	0	157	86
Total Day Care Clients Counseled	2	21	4	410	270
Total Day Care Counseling Hours	10	107	20	1,267	814
Average Hours Per Case	5	0	5	3	8
Day Care Clients Trained	25	532	82	4,850	3,468
Minority Clients Counseled (all sessions)	0	15	2	236	158
Women Clients Counseled (all sessions)	2	18	3	356	222
Entrepreneurship Center Clients Served					
EC Clients Assisted	82	458	144	6,756	6,756
EC Clients # of Challenge Grants	7	67	22	521	521
EC Clients \$ Vallue of Challenge Grants	\$49,000	\$461,900	\$183,900	\$2,887,227	\$2,887,227
EC Clients Capital Leveraged	\$2,734,000	\$10,566,900	\$4,478,900	\$277,876,589	\$277,876,589
EC Clients Jobs Created	0	126	46	5,086	5,086
EC Clients Jobs Retained	0	73	29	5,851	5,851